

Joseph Pugliese

Vice President & General Manager, North America

January 31, 2003

Dear Customer:

I am writing to inform you that Aventis and Bayer have recently decided not to continue the negotiations related to the combination of the two companies' global blood plasma businesses, Aventis Behring and Bayer Biological Products. Despite the many months of intensive discussion, ultimately terms could not be reached that both sides believe are in the best interests of our patients, customers, associates and shareholders.

As always, our focus will be on continuously improving product supply and creating an environment that encourages innovation, with an unsurpassed commitment to safety and quality. Aventis Behring will continue to offer our customers what they value most -- **choice** of all the vital products that so many patients rely on. We will also remain committed to supporting patient and customer service programs, such as the Aventis Behring Foundation.

As a global leader in the therapeutic proteins industry, Aventis Behring will also continue to consider business opportunities that provide for additional benefits to patients. We will seek viable synergies in production, technology and research that allow for increased product supplies and improved therapies, including other possible business combinations as well as continuing to operate our organization successfully on its own. We expect to define a clear path forward for our company by mid-year and continue to remain very confident about the positive prospects for our business.

In closing, we would like to reassure you that Aventis Behring remains dedicated to meeting the needs of our patients, customers and associates. Now and in the future, Aventis Behring customers will continue to receive the strong support they have been accustomed to getting from our dedicated employees.

Please call me in my office with any additional questions, 610-878-4141.

Sincerely,

Joseph N. Pugliese

Vice President & General Manager, North America

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